



Animation Email Drip Campaign is Ready!

For all those that use iContact as their email platform for drip marketing, we have completed your animation email campaign! We have created an 8-week "autoresponder" that sends out one email per week to the email list you choose and redirects the viewers back to watch the animated videos that we imbedded on your website. This helps to increase the web traffic on your website to further brand and posture you.

We recommend you start with a list of prospects who you have not converted to clients yet; then you can add your clients later to provide them with some valuable information.

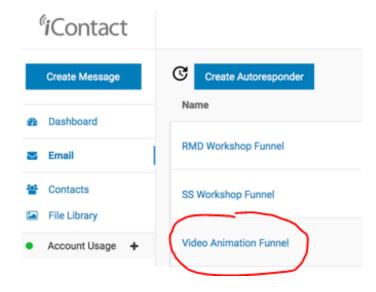
If you do not have iContact, you can contact <u>Erika</u> to find out how to get started. If you use Constant Contact or another email drip marketing platform, <u>Erika</u> can also provide you with information on how you can get started.

Accessing and Activating Your Funnel:

1. Log in to your iContact account using your Username and Password, then click "Email" on the left navigation bar.

"iContact	Drafts Scheduled Sent	More •••
Create Message	Draft Messages	Autoresponders
	Sender:	All 👻 Search N
Email	Name	

- 2. Scroll over the "**More...**" button on the top navigation bar, then click on "**Autoresponders.**" (See pic above)
- 3. Click on the Autoresponder labeled "**Video Animation Funnel**" (Note: this funnel is currently in the *Disabled* mode)



4. Click on the 3 dots "..." on the right side, in the "Video Animation Funnel" row. Click the "**Enable**" button in the dropdown menu.



How it Works:

We've created a new Sign Up form for each website along with a 30-second preview and a small section of copy explaining the video series and what the prospect can expect to receive after signing up.



Once the prospect is signed up, their information (*First name*, *Last name*, *Email, Phone*) will be placed inside in the iContact List labeled, "Video Animation Funnel."

2 Dashboard	List Name	Welcome Message	Contacts Subscribed	Visible @		
Email	All Prospects	Add Welcome Message	1303		manage list 👻	
Contacts	Clients	Add Welcome Message	3		manage list 👻	
File Library	Del Webb	Add Welcome Message	242		manage list 👻	
Account Usage +	Holding List	Add Welcome Message	3		manage list 👻	
	RMD Workshop List	Add Welcome Message	<u>40</u>		manage list 👻	
	SS Workshop List	Add Welcome Message	3		manege list 👻	
	Test Email to Self	Add Welcome Message	1		manage list 👻	
	Video Animation Funnel	Add Welcome Message	Add Subscribers		manage list 🔫	
	Video Animation HOLDING LIST	Add Welcome Message	1		manage list 👻	
	Wood Financial Group	Add Welcome Message	4		manage list 👻	
			1600 Total Subscribers		View All List Health	
	Copyright 2003	-2018 iContact LLC. All Rights Reserv	ed Anti-Spam Policy • Prohibited	Content + EUSA + Priva	Create New List	

Video

After the prospect is put in the list, the first message ("Stock Market History" Whiteboard Animation Video) will be sent within 24 hours. There is a total of 8 autoresponder messages that correspond with the 8 Whiteboard Animation Videos (1 email for each Whiteboard Video Animation). Every 7 days, an email will be released until the prospect completes the funnel.

Example of Autoresponder Email:

(Customized with your logo/color scheme, company information, etc.)

Dear [fname], Do you believe that history tends to repeat itself? Here at Wood Financial Group, we believe that history can help us anticipate what lies on the horizon. Is it possible this is the first time in stock market history that the market recovers after just 13 years? Or that this is the first time a secular bear market has ended with only two major drops? Sure, anything is possible. But, is it probable? According to market history, the answer is no. We've created a short, animated video that illustrates some of the historical patterns in the stock market and you'll discover steps you can take to help prevent the next big correction from eroding your retirement savings. Click here to watch the video. If you have questions after watching the video, please give us a call to schedule a free consultation at a time that works for you. Best Wishes, Wesley Wood President/Financial Planner Wood Financial Group, LLC 181 East Main Street, Suite 7

Day 1 - Email 1: "Stock Market History"

Wood Financial Group, LLC 181 East Main Street, Suite 7 Hendersonville, TN 37075 Phone: (615) 826-5749 ~ Fax: (615) 824-6786 Wood Financial Group, LLC For more information or to schedule a call with me, please contact Melaynie.



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